As of December 31, 2020

Q4 QUARTER SUMMARY 🖹

OCIF awarded funding to five projects in 2020, two of which OCIF announced in Q4. Since its launch in 2018, OCIF has allocated \$42.1M of the \$100M fund to 14 projects. Each project must demonstrate milestone achievements prior to OCIF funding being distributed. Across the 14 projects, OCIF has prompted ~\$636 million in investment into the community. That's a 15-to-one ratio.

On December 4, 2020, OCIF received approval for its 2021 Strategy & Business Plan and 2021 Budget following a presentation to City Council during a Special Shareholder Meeting. This approval sets the path for OCIF to put a concentrated effort in 2021 on projects that commit to large-scale job creation for digital workers and investment into the community to advance the innovation ecosystem and talent development. OCIF will also continue to support ecosystem projects that provide training and mentoring to grow local companies.

FUNDING COMMITMENTS FUNDS DISBURSED **IMPACTS** Amount Disbursed Jobs Secured* **Projects Approved** 1,900 14 \$7.1M **Total Project Investment** Space Absorbed (sq. ft.) Disbursements in Progress 439,000 \$635.5M <u>\$3.9M</u> Total Disbursements **Funding Committed** Pending Based on *Calgary-based jobs attracted **Milestones Achieved** \$42.05M and retained. \$6.7M

Q4 2020 INVESTMENT STATUS & FORECASTED BENEFITS 6

32nd floor, 500 Centre Street SE Calgary, AB, Canada T2G 1A6 opportunitycalgary.com phone: (403) 221-7831 fax: (403) 221-7828 toll free: 1-888-222-5855

As of December 31, 2020

Q4 ANNOUNCEMENTS ◄

ALBERTA IOT

In November, OCIF announced up to \$100,000 to support the Alberta IoT Association's Entrepreneurial Fast Track Program. The program aligns with the Talent and Innovation pillars of *Calgary in the New Economy*. It will help established Calgary companies working within the Industrial Internet of Things space to succeed in national and international markets.

LODGELINK

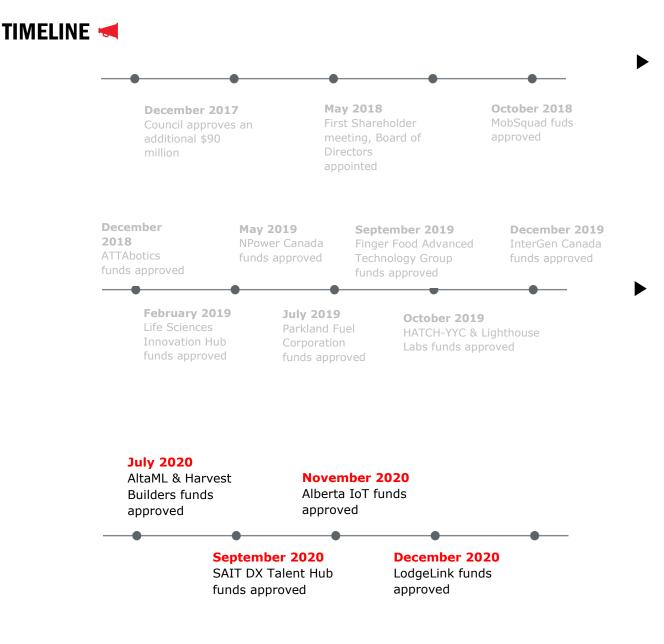
In December, OCIF announced up to \$3 million in support of Calgary-based LodgeLink to create 300 tech jobs in Calgary. The positions at the Tech Centre in downtown Calgary will be part of the growth plans for LodgeLink that will include a total of 600 jobs in Calgary. LodgeLink is applying advanced technology to transform the crew travel industry and expand to sectors and markets beyond its roots in oil and gas services in Western Canada.

APPLICATION CASES	BUSINESS CASES
Applications Received	Moved to Business Case
227	49
Applications in Progress	Business Cases in Progress
7	1
Applications Declined	Business Cases Funded
171	14

APPLICATION & BUSINESS CASE SUMMARY 🐸

As of December 31, 2020

Opportunity Calgary Investment Fund



As of December 31, 2020

Opportunity Calgary Investment Fund

BOARD OF DIRECTORS & OFFICERS



Mark Blackwell Chair of the Board, OCIF Partner, Builders VC.



Nancy Laird Vice Chair of the Board, OCIF Corporate Director



Jill Angevine Managing Director, Palisade Capital and Corporate Director



Michael Brown President, Trico Residential



Ian Bruce *Chair of the Audit Committee, OCIF* Former CEO, Peters & Co. Limited



M. Elizabeth Cannon, O.C. President Emerita, University of Calgary



Councillor Jeff Davison Ward 6, City of Calgary



Cheryl Gottselig Chair of the Corporate Governance & Effectiveness Committee, OCIF Q.C., Partner, Burnet, Duckworth & Palmer Law Firm



Joe Lougheed Chair of the Board, Calgary Economic Development Partner, Dentons



Sheila Will CFO & COO, Calgary Economic Development and CFO & Corporate Secretary, OCIF (Officer)



Mayor Naheed Nenshi City of Calgary



Alice Reimer Site Lead, CDL-Rockies



Mary Moran President & CEO, Calgary Economic Development and CEO, OCIF (Officer)